

# Diversification and Structural Transformation in Developing Economies

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# Background

- IMF is stepping up analysis of macrostructural issues
- *Diversification* and *structural reforms* are now at the center of both policy research and operations

## Diversification

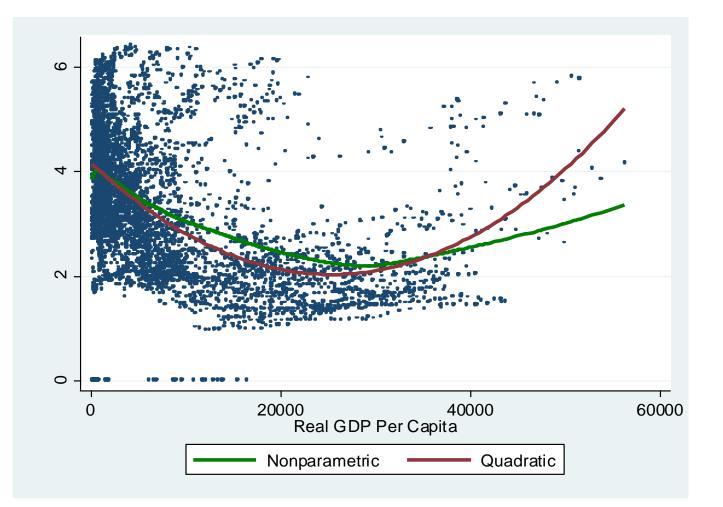
## **Dimensions of Diversification**



# **IMF Export Diversification Toolkit**

- This toolkit contains two main databases:
   Export Diversification Database
   Export Quality Database
- Coverage of the databases
  Cover 187 countries
  Time coverage:1962-2015, annual data
- This is an output of Growth through Diversification Project (the IMF-DFID Collaboration)

## Export Diversification: Cross-Country



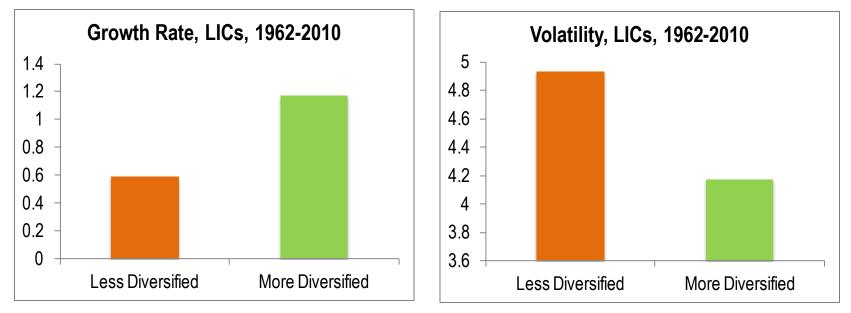
# Export Diversification and Quality Upgrading for Growth and Stability

#### Growth

- Robust relationship between diversification and growth in LICs.
- Quality upgrading and sectoral reallocation are linked to higher growth.

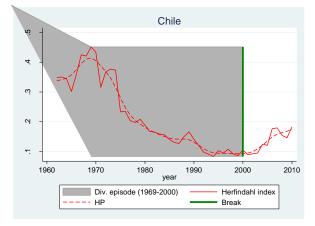
#### Volatility

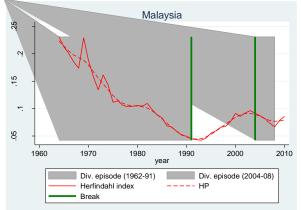
• Significant positive relationship between export diversification and reduction in output volatility.



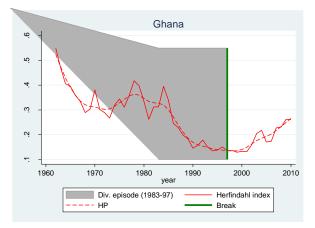
Note: "Less Diversified" here means the countries with diversification level below 30 percentile of all LICs; "More Diversified" here means the countries with diversification level above 70 percentile of all LICs.

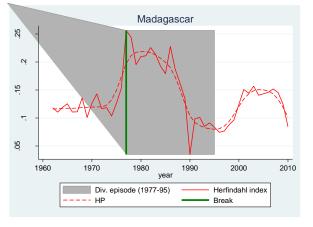
## **Export Product Diversification Episodes**

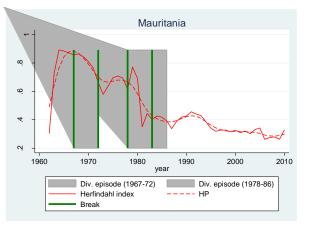






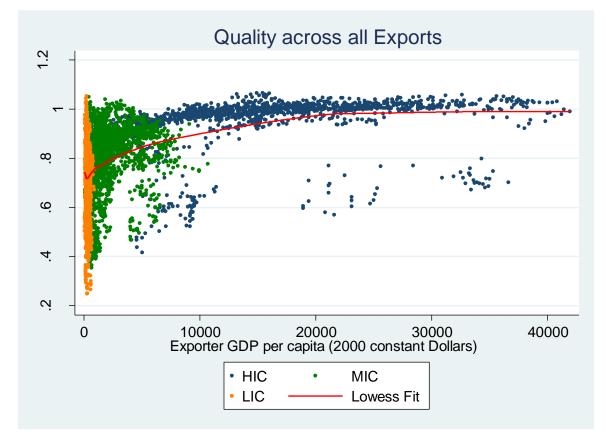






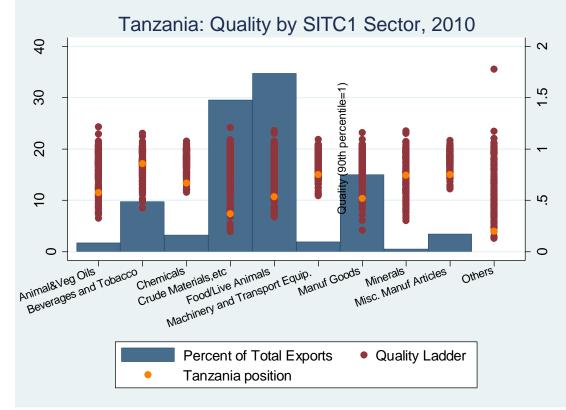
## **Export Quality and Development**

- Quality upgrading is a crucial component of development, particularly when trying to move to upper middle-income status
- Some countries need diversification, others need quality upgrading.
  - □ Opportunities in manufacturing, but also agriculture



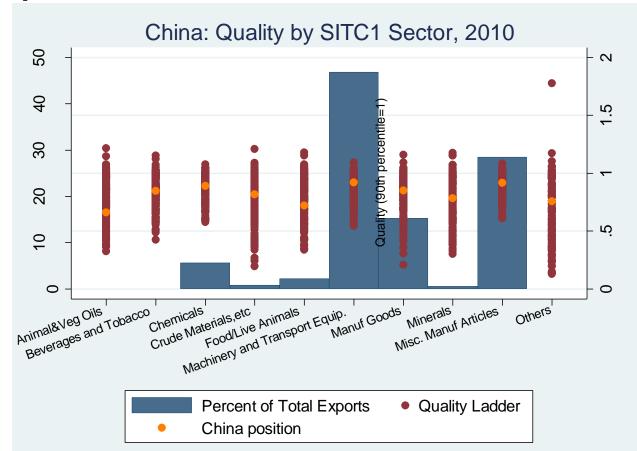
### Quality Ladders Tanzania

Given its concentration in agricultural products and crude materials, Tanzania has potential for horizontal diversification but also for quality upgrading in agriculture.



## Quality Ladders What is next for China?

China has some additional potential for quality upgrading, but may also aim to diversify further across products and upgrade the tasks it performs.



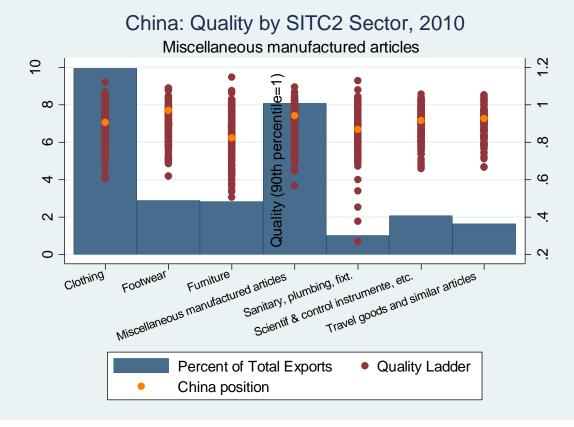
#### Quality Ladders China: zooming into subsectors

Within its two strongest SITC1 sectors, China's exports seem tilted towards less sophisticated products, e.g. transport equipment is lagging behind other machinery.



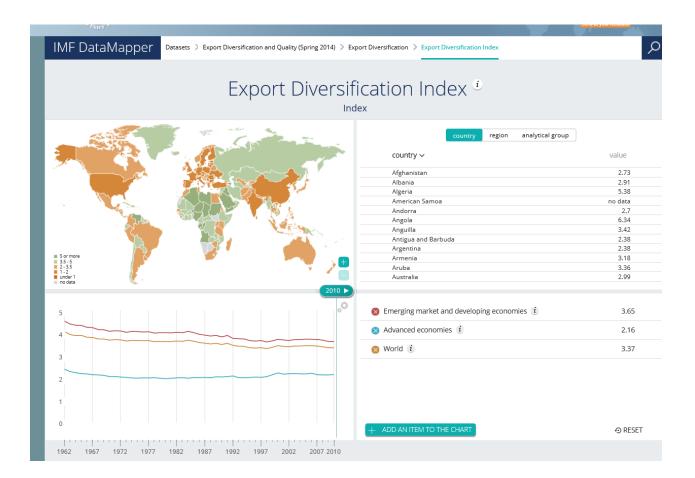
### Quality Ladders China: zooming into subsectors

Likewise clothing still dominates within Miscellaneous Manufactures.



## **Diversification Toolkit**

#### http://www.imf.org/external/datamapper/datasets/SPRLU

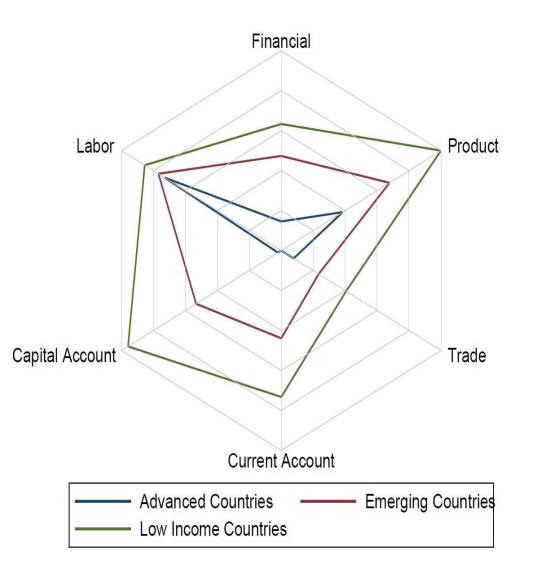


## **Structural Reforms**

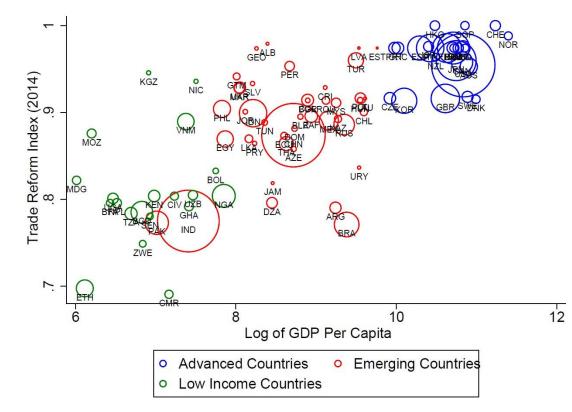
#### IMF Database

- Reform indicators for 90 countries covering LICs, EMs, and AEs from 1973-2014.
  - Constructed from multiple sources: previous cross-country databases, country legislation, IMF staff reports, FSAPs, among others.
- Unique in terms of country-time coverage and breadth of sectoral areas:
  - **Financial:** credit controls, interest rate controls, bank entry barriers, banking supervision, privatization, and security market development.
  - **Capital and current account:** restrictions on exchange payments and receipts (imports, invisibles, capital).
  - Trade: product-level tariffs.
  - **Product markets**: ownership, regulation and barriers to entry in telecommunications and electricity markets.
  - Labor markets: employment protection legislation including procedural requirements, firing costs and requirements, and redress measures.

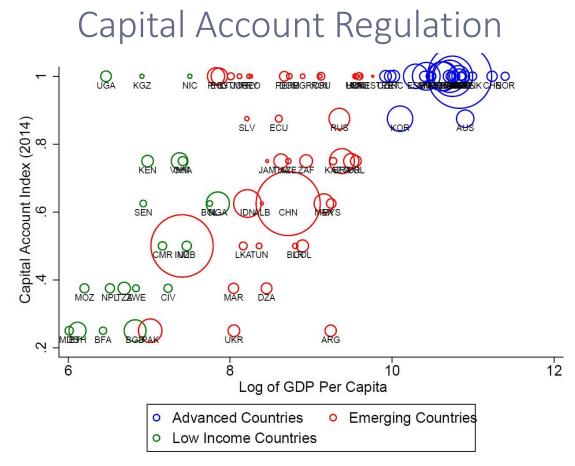
#### Structural Reforms Database – Preliminary Results



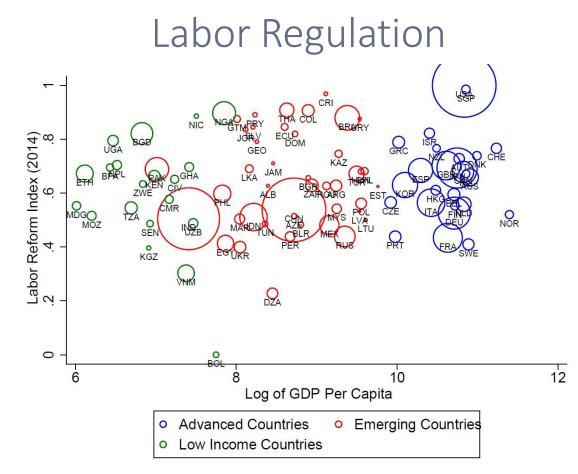
#### Trade Regulation



Note: Higher values of the indicator denote higher liberalization

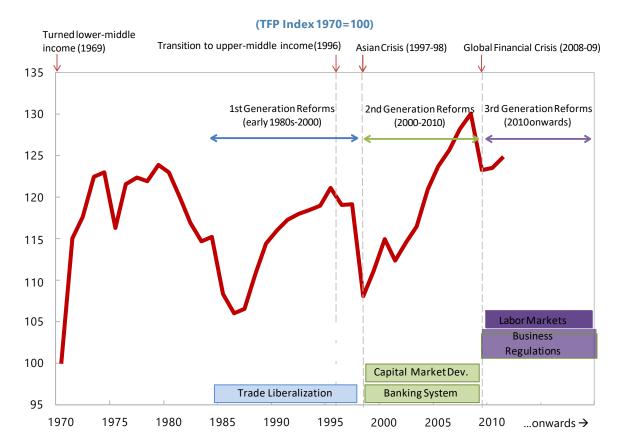


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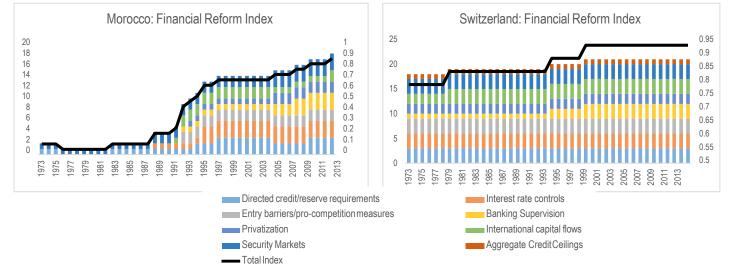
#### Country case: Malaysia



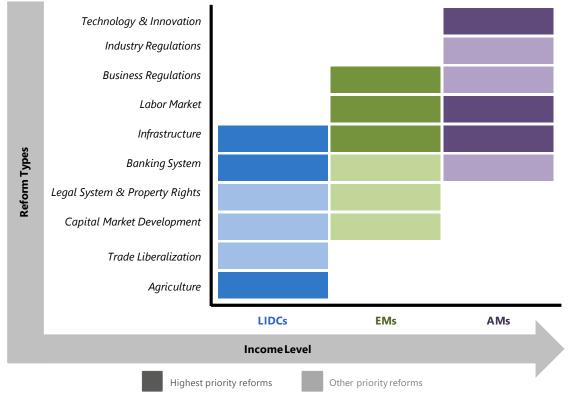
#### Country Examples, 1973-2014



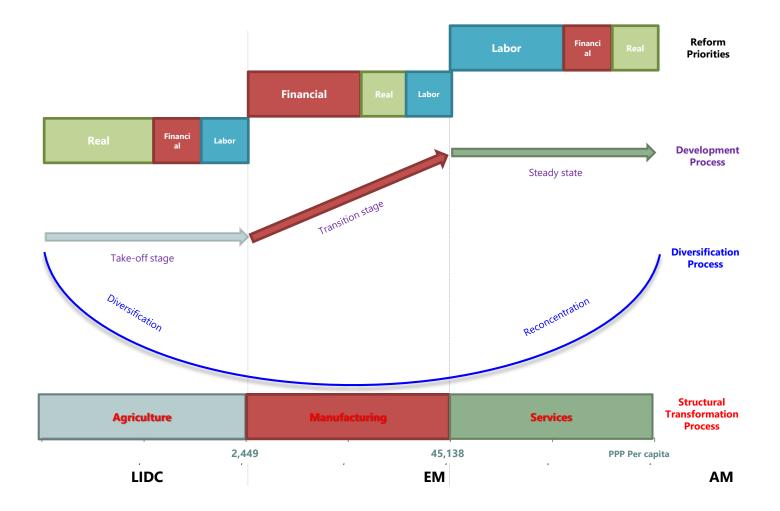




#### Conceptual framework on prioritization



Note: Comparisons across reforms within each country group. Darker shades imply larger gains from reforms.



# Thank You!