### Discussing "Culture and the Family"

Discussant: Belinda Archibong (Barnard College, Columbia University)

October 5, 2022

### Introduction and Summary

- Very rich, informative paper- emphasizes understanding organization of family and its role in transmission of culture for economic outcomes
- 3 key take-aways
  - Culture is endogenous
  - Pamily is the main structure for transmitting culture
  - Culture has real effects on economic outcomes and inequality and vice versa, with important implications for framing of effective policy for economic development
- 3 main comments: (1) Defining culture and why we should care, (2) When is culture beneficial to economic development?, (3) Further areas of study

### Defining culture and why we should care

- Set of informal institutions, social norms, beliefs that influence group behavior and decision making
- Difficult to define concretely how it comes to be...
- Endogenous. Can be changed, can also persist in ways that are not necessarily optimal

Figure 1 The cultural multiplier

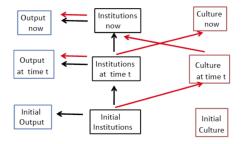


Figure: Source: Bisin and Verdier, 2017

### Culture is Endogenous: Where does culture come from?

- Culture affects and is affected by environment and formal institutions, which in turn affect economic outcomes, which affect culture and so on
- Environment: E.g. Frontier culture and American individualism (Bassi, Fiszbein and Gebresilasse, 2020)
- Formal Institutions: E.g. Marriage markets, bride price vs dowry and the role of economic shocks- bride price, safety nets and consumption smoothing in hh (Corno and Voena, 2020; Archibong and Annan, 2019)







(b) bride price



(c) dowry

## Why should we care about culture and the role of the family in transmitting it?

- Not accounting for it can make policy interventions to improve welfare fail: e.g. school constructions in Indonesia/Zambia and role of bride price for female education (Ashraf et al, 2020)
- Reducing gender inequality- IPV and male vs female employment- in 30 developing countries, > cyclical male unemployment (cmu) associated with > IPV, but > cyclical female unemployment associated with < IPV. But signs reversed for cmu reversed in US and UK (Bhalotra et al, 2019). Role of cultural/legal/social norms around divorce/how easily women can leave a marriage</li>
- Effects of cash transfers on hh welfare and IPV- may depend on culture around status/challenges to male image as breadwinner in hh (Bau and Fernandez, 2022)
- Role of online labor markets in reducing gender gaps in employment in Nigeria- very different effects for women and men depending on co-ethnicity with hiring manager - cultural norms around status of women in social life within groups (Archibong et al, 2022)

### When is culture beneficial to economic development?

- Promoting cooperative/prosocial behavior- esp since economic incentives can crowd out prosocial behavior (Bowles, 2016)
- Can sometimes both improve and decrease outcomes of groups- e.g. bride price example and school construction. Bride price vs dowry and economic shocks effects of early marriage



## Further areas of study: Religion

- Religion, religiosity and economic outcomes: E.g. Religious donations as response to lack of formal insurance in Ghana (Aurioel et al, 2020)
  once people are offered formal insurance, take this up and scale back on religious donations
- Shocks increase Pentecostalism in Brazil- politicians respond with policy to satisfy conservative religious preferences/ "culture" (Costa et al, 2019)
- Much more work to do here, very little economics research on how this aspect of culture affects economic development



# Further areas of study: Race/ethnic discrimination and inequality

- Role of the family in transmission of racial/ethnic group based discrimination and inequality within countries
- Overlap with work in stratification economics on role of (informal and formal) institutions in persistence of group-based inequality (JEL 2022 issue; Darity, Mason and Stewart, 2006)

