

# The test effect: Behavioral change and potential biases due to (biomedical) testing in surveys

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# Motivation

*(Rapid) biomedical testing in surveys:*

- ▶ could change a respondent's health care seeking behavior,
- ▶ may bias impact estimates of a health care intervention.

## “Test effect”

Disclosing previously unknown information about one's health status closes an information gap, raising awareness of true health.

Different from:

- ▶ Hawthorne and John Henry effect (e.g. Duflo et al., 2007),
- ▶ Question-behavior effect (e.g. Sherman, 1980),
- ▶ Survey effect (e.g. Zwane et al., 2011).

## Behavioral change due to (biomedical) testing

- ▶ **HIV testing** (Thornton, 2008, 2012; Delavande and Kohler, 2012; Gong, 2015),
- ▶ **Water quality testing** (Jalan and Somanathan, 2008; Davis et al., 2011; Luoto et al., 2011; Hamoudi et al., 2012),
- ▶ **Malaria testing** (Tarozzi et al., 2015),
- ▶ **Blood pressure (BP) testing** (Hendriks et al., 2014),

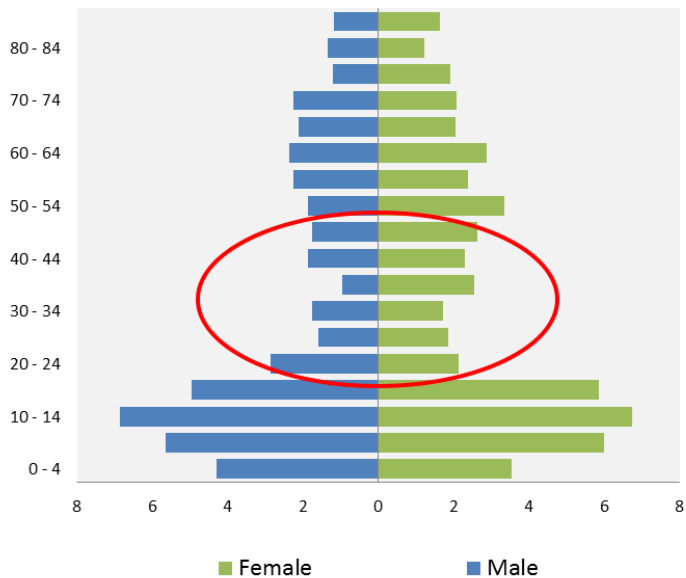
# Preview

- ▶ BP test for random subsample during baseline survey of health insurance DiD impact evaluation (Kilimanjaro, Tanzania),
- ▶ Fixed effects panel estimation to identify test effect on:
  1. Health care use for hypertension (+12 pp for high BP cases),
  2. Health insurance uptake (no effect),
- ▶ And: health insurance ITT impact estimates not biased,
- ▶ Take away:
  - ▶ Randomly exclude (small) subsample from testing to disentangle test effect.

# Research population

- ▶ Tanzania, Kilimanjaro region,
- ▶ 98% Chagga, 96% christian,
- ▶ Small scale coffee farmers and their households; active members of the Kilimanjaro Native Co-operative Union (KNCU),
  - ▶ approximately 2 in 5 households are “KNCU households” (10%–89%),
  - ▶ organized in primary societies,
- ▶ Median daily per capita consumption 2000 TZS ( $\approx$  \$1.85),
- ▶ At baseline 11% of population had health insurance:
  - ▶ National Health Insurance Fund (NHIF): 9%,
  - ▶ Community Health Fund (CHF): 2%,
- ▶ Relatively few working age individuals.

# Hourglass shaped age pyramid



# KNCU Health Plan (1)

- ▶ Subsidized voluntary health insurance for KNCU coffee farmers and their households (*demand side intervention*),
- ▶ Treatment in health facilities in close vicinity to target population (mostly faith based dispensaries), most of which had quality improvements in the scope of the KNCU Health Plan (*supply side intervention*),
- ▶ Funded by the Health Insurance Fund, and implemented by PharmAccess Foundation (Dutch NGO),
- ▶ Covers comprehensive primary and limited basic secondary health care services (including hypertension treatment).



## KNCU Health Plan (2)

- ▶ Enrollment by household, not by individual,
- ▶ Annual premium of TZS 14,000 ( $\approx$  \$13) per person (one week of baseline median per capita consumption),
- ▶ Co-premium TZS 12,000–4,500 per person (14%–62% subsidy), depending on household size,
- ▶ Door to door sales, up front annual payment in cash,
- ▶ Introduced in the fall of 2013 in the insurance treatment group ( $\approx$  7 months after baseline).

KNCU Health Plan has now joined with CHF to become the *improved* Community Health Fund (*i*CHF), now available to the full district populations (partnership with local government).

## Experimental design & data collection

- ▶ Insurance intervention & control group chosen by matching KNCU primary societies (PSs) on observed characteristics (ins. intervention group: 5 PSs; ins. control group: 4 PSs),
- ▶ Baseline in Q1 of 2013 (by EDI Ltd.),
- ▶ Household questionnaire (CAPI, Swahili):
  - ▶ socio-economic questions,
  - ▶ health related questions [if consented],
- ▶ Random sample of 1000 KNCU households:
  - ▶ Insurance intervention: 500 HHs,
  - ▶ Insurance control: 500 HHs.
- ▶ Blood pressure (BP) measurements in **randomly chosen 80%** of households (stratified by subvillage) [if consented],
- ▶ Follow-up survey 2 years later, in March 2015,
- ▶ Ethical clearance received from NIMR & COSTECH.

# Blood pressure measurements (baseline)



- ▶ All (consenting) adults in selected households ( $\approx 3$  per HH),
- ▶ BP measured 3 times by survey medical officer (white coat),
- ▶ Respondent was informed of the result:
  - ▶ Normal BP,
  - ▶ High BP  $\rightarrow$  warned of cardiovascular risk (leaflet), and advised to seek medical care.

# Leaflet (BP info)



Hivyo kama shinkizo lako la damu liko juu unapopimwa mara moja, haimaanishi una matatizo ya 'shikizo la damu'. Kwa upande mwingine, kwa kawaida huwezi kujua kama shinkizo lako la damu liko juu, isipokuwa unapimwa kutumia kifaa maalumu cha kupimia shinkizo la damu.

Sababu za shinkizo la damu kuwa juu mara nyingi hazijulikani. Tatizo hili hutokea zaidi katika baadhi ya familia kuliko katika familia nyingine. Kinachojulikana ni kuwa kadri umri wako unavyoongezeka, ndivyo uwezekano wa shinkizo lako la damu kuwa juu unavyoongezeka. Shinkizo la damu kuwa juu si ugonjwa, ila kama litaelelea kwa miaka kadhaa, linaweza kuwa kisababishi cha kupata ugonjwa wa moyo, kiharusi au ugonjwa wa figo.

Kuna mambo kadhaa unayoweza kubadili katika maisha yako ili kupunguza shinkizo lako la damu:

- **Acha uvutaji wa sigara au kiko kama wewe ni mvutaji**  
Uvutaji sigara, mbali na shinkizo la damu pia huathiri mishipa ya damu na moyo wako.
- **Punguza uzito kama una uzito wa kupinduka**  
Kupunguza uzito wa ziada kunaweza kuchangia sana kurukobisha shinkizo lako la damu.

• **Jishughulishie zaidi wakati wa mchana**  
Kazi za nguvu au mazoezi, kama vile kutembea au kendesha baisikeli mara kwa mara yanaweza kushusha shinkizo la damu mbali na faida nyingine za kiafya.

• **Punguza matumizi ya chumvi**  
Kiasi cha chumvi unachokula kina athari kubwa kwenye shinkizo lako la damu. Ni vizuri kutumia chumvi kidogo katika chakula chako na namia viungo kutia ladha chakula badala ya chumvi.

- **Kula mlo kamili na bora**  
Kula kwa viungo matunda, mbogamboga, mkate

- au ugali wa unga usiokobolewa, viazi mviringo na mchele.
- Tumia mafuta kwa kiasi katika mapishi, na ikiwezekana tumia mafuta ya zeituni au alizeti.
- Jitabidi kula angalau milo miwili ya samaki kwa juma.
- Punguza matumizi ya vyakula na vinywaji vyenye sukari.

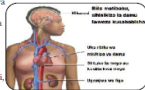
• **Epuka au punguza matumizi ya vilevi**  
Ni vema zaidi kutokunywa zaidi ya vipimo 2 vya kilevi kwa siku kwa wanume, na si zaidi ya kipimo kimoja cha kilevi kwa siku kwa wanawake. Mbali na kubadilisha mfumo wako wa maisha, ni muhimu kupata ushauri wa daktari unapokuwa na shinkizo la damu; wakati mwingine atashauri kutumia dawa kushusha shinkizo lako la damu. Kama ni hivyo, mara nyingi dawa zinatumika maisha. Lakini kwa watu ambao wamefanya mabadiliko muhimu katika mfumo wao wa maisha (kwa mfano walipunguza uzito, au walioacha kunywa pombe kupinduka) inawezekana wakatamia dawa kwa miaka michache tu.

Unapascha matumizi ya dawa, sharti upimwe shinkizo lako la damu mara kwa mara. Daktari



wako anaweza kupata ushauri na matibabu stabili.

Kama ulipimwa shinkizo lako la damu katika utafiti huu na likakutwa liko juu, unashauriwa kwenda kliniki hospitali au kituo cha afya kupata ushauri wa daktari ili upimwe tena shinkizo lako la damu.



## SHINIKIZO LA DAMU

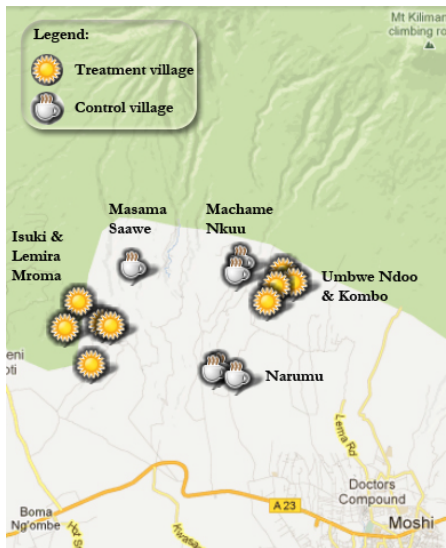
Moyo wako husukuma damu kupitia kwenye mishipa kwa kubana na kuletea. Kierodo hiki husababisha shinkizo kwenye mishipa ya damu. Shinkizo la damu hutofautiana kati ya mtu na mtu na ni moja ya mambo mbali mbali yanayobuniwa na umri wako na mifumo wako wa maisha. Ni kawaida shinkizo lako la damu kubadilika siku nzima. Inaweza kupanda kama una wastawi, miongo, au baada ya kulama mazoezi na linaweza kushuka unapokuwa umepumzika au umelala.

Shinkizo la damu hupimwa kwa kifaa maalumu, kinachofungwa kwenye mkono wako kati ya belu na kwioko. Shinkizo la damu huandikwa kwa nambari mbili, ambazo husababisha mbarano wa moyo (systole) na mtego wa moyo (diastole). Kwa mfano, 150/95 mmHg, inayotamkwa 150 kwa 95. Shinkizo la damu la wastani ni 120/80 mmHg kwa watu wazima.

Mtu husemwa kuwa shinkizo la damu liko juu, kama shinkizo lake la damu ni 140/90 au zaidi, likiwa limepimwa nyakati tofauti, na wakati ukwa umepumzika.



# Insurance intervention & control areas



Source: Community survey. Adapted from Google maps.

# Sample

- ▶ Baseline (85% consented: BP test: 86%; No BP test: 85%):
  - ▶ Normal BP: 64%,
  - ▶ High BP: 34%,
  - ▶ No test result (but assigned to BP test): 2%,
- ▶ Follow-up:
  - ▶ 83% still in HH (BP test: 83%; No BP test: 85%). Attrition selective (more likely younger, male, healthier, better educated), but balanced between test treatment/control.
  - ▶ Consented: 85% (BP test: 86%; No BP test: 82%),
- ▶ Panel: 1,536 (BP test: 1,243; No BP test: 293).

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# Test treatment/control balance (baseline means)

	BP test (N=1243)	No BP test (N=293)	p-value
<i>Main</i>			
Insurance intervention area	0.48	0.54	0.186
Self-reported HT	0.23	0.26	0.189
BP check - past 12 months	0.34	0.37	0.467
Consult for HT - past 12 months	0.16	0.19	0.229
Any health insurance	0.15	0.13	0.367
<i>Socio-economic characteristics</i>			
Age (years)	54.8	57.7	0.016*
Female	0.61	0.59	0.476
Married	0.69	0.70	0.686
Worked - past 12 months	0.21	0.17	0.073 <sup>+</sup>
Educ: None	0.09	0.13	0.094 <sup>+</sup>
Educ: Less than primary school	0.31	0.32	0.827
Educ: Primary school	0.54	0.49	0.163
Educ: More than primary school	0.06	0.06	0.853
<i>Self-reported illness/ injury</i>			
Chronic illness	0.41	0.46	0.157
Acute illness / injury - past 12 months	0.50	0.52	0.553
Hospitalization - past 12 months	0.07	0.08	0.546
<i>Household characteristics</i>			
Annual consumption - PC (TZS/1,000)	860	872	0.742
Financial health shock - past 12 months	0.37	0.39	0.632

Means are weighted and p-values clustered at the household level. BP=blood pressure; HT= hypertension; PC=per capita. <sup>+</sup> p<0.10, \* p<0.05.

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# Insurance intervention/control balance (baseline means)

	Ins. area (N=797)	Not Ins. area (N=739)	p-value
<i>Main</i>			
BP test	0.79	0.82	0.188
High BP	0.25	0.37	<.001***
Self-reported HT	0.22	0.25	0.154
BP check - past 12 months	0.33	0.37	0.060 <sup>+</sup>
Consult for HT - past 12 months	0.17	0.17	0.685
Any health insurance	0.15	0.14	0.743
<i>Socio-economic characteristics</i>			
Age (years)	54.9	55.8	0.307
Female	0.60	0.61	0.712
Married	0.70	0.69	0.666
Worked - past 12 months	0.20	0.20	0.808
Educ: None	0.11	0.09	0.176
Educ: Less than primary school	0.31	0.32	0.711
Educ: Primary school	0.54	0.52	0.438
Educ: More than primary school	0.04	0.07	0.003**
<i>Self-reported illness/ injury</i>			
Chronic illness	0.41	0.44	0.252
Acute illness / injury - past 12 months	0.49	0.51	0.463
Hospitalization - past 12 months	0.08	0.07	0.337
<i>Household characteristics</i>			
Annual consumption - PC (TZS / 1,000)	851	873	0.382
Financial health shock - past 12 months	0.39	0.36	0.432

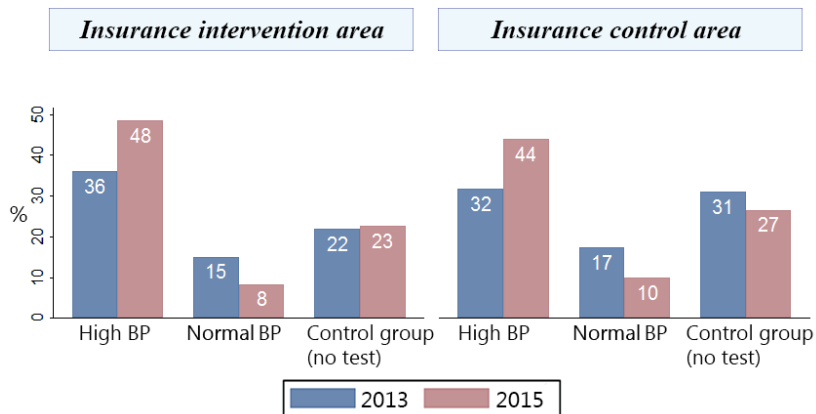
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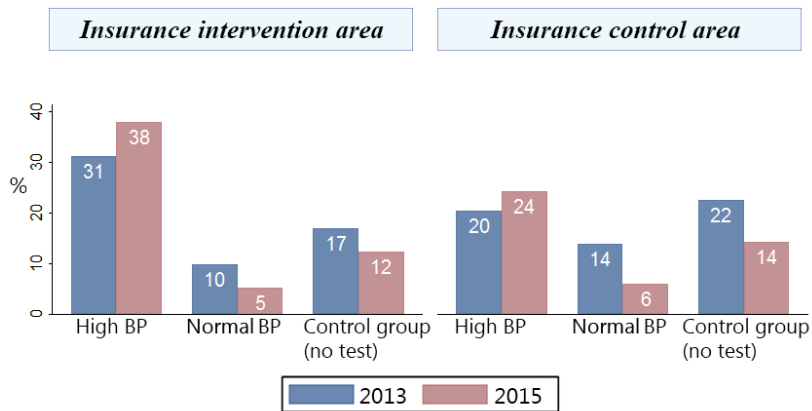
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# Self-reported hypertension



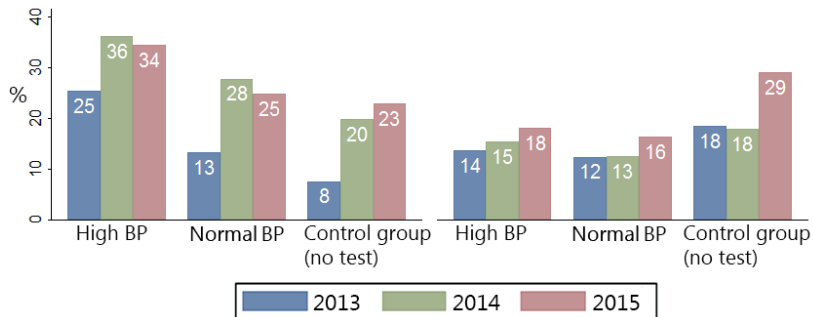
# Consulted a health care provider for hypertension (past yr)



# Insured by any health insurance

*Insurance intervention area*

*Insurance control area*



## Individual fixed effects model

$$y_{kit} = \beta_k(M_i \times T_t) + \eta_k(M_i \times D_i \times T_t) + \theta_k(D_i \times T_t) + \gamma_k T_t + \delta_{ki} + \epsilon_{kit},$$

- ▶  $y_{kit}$  is the  $k$ th outcome of individual  $i$  at time  $t$ ,
- ▶  $M_i$  is the BP test assignment dummy,
- ▶  $T_t$  is the time dummy,
- ▶  $D_i$  is the insurance intervention area dummy,
- ▶  $\delta_{ki}$  is the individual fixed effect,
- ▶  $\epsilon_{kit}$  is the error term.

$\beta_k, \eta_k$  capture test effect;  $\eta_k$  captures bias in health insurance ITT.

Additionally split  $M_i = N_i + H_i$ .



# Results (1)

	Self-reported HT	Consult for HT: 12m	Insured
BP measurement	0.064 (0.047)	0.056 (0.043)	0.018 (0.044)
BP measurement $\times$ Ins. area	-0.079 (0.064)	-0.021 (0.061)	-0.002 (0.064)
Ins. area	0.055 (0.056)	0.034 (0.054)	0.128* (0.055)
Constant	-0.048 (0.041)	-0.082* (0.038)	-0.006 (0.039)
Observations	3064	3056	3072

Individual FE estimates. Standard errors in parentheses. Reported variables are interacted with the time dummy. BP=blood pressure; HT=hypertension; Ins.=Insurance intervention; \*  $p < .05$

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## Results (2)

	Self-repor- ted HT	Consult for HT: 12m	Insured
Normal BP	-0.029 (0.048)	0.001 (0.043)	0.008 (0.046)
High BP	0.169** (0.056)	0.121* (0.051)	0.024 (0.046)
Normal BP $\times$ Ins. area	-0.044 (0.065)	-0.000 (0.061)	0.016 (0.067)
High BP $\times$ Ins. area	-0.053 (0.079)	-0.006 (0.077)	-0.037 (0.070)
Ins. area	0.055 (0.056)	0.034 (0.054)	0.128* (0.055)
Constant	-0.048 (0.042)	-0.082* (0.038)	-0.006 (0.039)
Observations	3014	3006	3022

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## Results (3)

- ▶ Difference by prior beliefs?
  - ▶ No heterogeneity by baseline self-reported HT,
- ▶ Results robust to:
  - ▶ sub-village level clustering of standard errors,
  - ▶ age-group reweighting.
- ▶ Effect is present around the high BP cutoff point.

# Conclusion

- ▶ Measuring high blood pressure during the baseline survey
  1. increased health care use for hypertension,
  2. but did not increase health insurance uptake,
- ▶ BP measurements did not bias the health insurance impact estimates. Potential explanations:
  - ▶ Household level insurance reduces self-selection,
  - ▶ Insurance offered 7 months after baseline.
- ▶ Take away:
  - ▶ Randomly exclude (small) subsample from testing to disentangle test effect.